

5 days

# Leadership and Management in International Development



## Reach your potential

This training course is dedicated to helping you to become an efficient and successful manager so that you can more efficiently influence and coordinate action with others. During the five days you put into practice all the theories that are covered, making it an incredibly practical course. If you can attend this training and later attend our M&E for Results 10 day course (within a 12 month period) you will receive our Certificate in International Development Management.

### Why choose this training course

Whether you are a new or experienced manager, this course is for you if you either manage or lead a team, projects, programme, functional area or relate to varied stakeholders. We cover globally recognised management and leadership theories, tools and techniques and adapt them to your needs, putting each one into practice. You get to network and learn with others in the development sector, exercise new knowledge and skills on topics including influence, motivation and power analysis. Finally, you leave the training course with a clear plan of how to apply what you have learnt directly to your work.

### What you will learn

Through a mix of interactive facilitation, experiential activity and coaching you will learn how to:

- leverage your natural ability to lead and prioritise demands
- understand your learning and leadership preferences and how to adapt them to others' needs
- analyse your network and prepare for those new conversations that will make a difference
- give and receive feedback
- reflect on your own leadership style and presence.

### Daily Course Objectives

Subject to change to reflect participants' needs.

#### Day 1

##### Setting yourself up for success

- the differences between leading and managing
- identify and prioritise demands – what is realistic?
- identify leadership styles.

#### Day 2

##### Understanding the power of your relationships and the nature of motivation

- stakeholder and network mapping
- examine motivation
- understand what motivates you and your network.



#### Day 3

##### Developing individual and team performance

- linking motivation to skill
- holding conversations that matter
- the art of feedback.

“A fantastic week, with great trainers, top level. I learned a lot, even after 8 years of management and different management and leadership training. The best training I have ever participated in.”

**Alexandre Reymond, Head of Finance & HR, Welthungerhilfe**

#### Day 4

##### What makes teams effective

- understanding the nature of teams
- characteristics of effective teams and team leaders

#### Day 5

##### Leading into the future

- examining power relations
- exploring leadership presence
- action planning.

**How long:** 5 days

**Cost:** £2350

Please note if your sponsor is registered in the UK, VAT will be added to this course fee at 20%. Which is reclaimable for all registered charities.

For the latest course dates, locations and booking deadlines please see our website or get in touch.

And for help and advice with planning your in-house training or consultancy needs contact us today.



### IMA International

Drummond House  
89 High Street  
Hurstpierpoint  
West Sussex  
BN6 9RE, UK

post@imainternational.com



BRITISH ACCREDITATION COUNCIL

ACCREDITED  
SHORT COURSE PROVIDER



Book online at [imainternational.com](http://imainternational.com) or call +44 (0) 1273 833030